# Skills, Distortions, and the Labor Market Outcomes of Immigrants Across Space

#### Gabriele Lucchetti

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# Introduction

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- Motivation: Immigration is central to economic and political debates in the U.S.
  - The U.S. receives more immigrants than any other country
  - Immigrants are crucial to sustaining U.S. productivity and the labor force (Peri, 2016)
  - But, they earn -on average- 14% less than natives (BLS, 2023)  $\rightarrow$  Why?
- **Existing explanations:** US immigrants and natives mainly differ in
  - i. **Human capital** → Schoellman (2012), Lagakos et al. (2018)
  - ii. **Tasks specialization** → Peri and Sparber (2009)
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## The Role of Space and Research Questions



### ■ The role of space:

- Immigrants  $\rightarrow$  more likely than natives to live in large and expensive cities (Albert and Monras, 2022)
- Big cities → higher wages due to stronger demand for skilled labor (Eeckhout et al., 2024)
- Unexplored: The role of worker-location interactions in shaping labor market outcomes

#### Questions

- i. How do worker and location characteristics interact to shape the immigrant-native earnings gap?
- ii. What are the implications for spatial earnings inequality
- iii. How do selective immigration policies shape the immigrant-native earnings gap and spatial earnings inequality?

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- Documents 3 stylised facts using data from the American Community Survey:
  - i. The earnings gap between immigrants and natives is larger in big cities
  - ii. Only for immigrants from low-income countries, earnings do not increase with city size
  - Natives and immigrants from high-income countries are more likely to be employed in cognitive jobs in big cities
- Interprets these facts with a spatial GE model including two-sided heterogeneity
  - Workers: origins, human capital, preferences for amenities, and local labor market wedge:
  - Cities: technology and housing supply
- Quantifies how these factors influence earnings gaps through cross-city-occupations allocation
  - No differences in **human capital** or **amenities**  $\rightarrow$  earnings gap among workers  $\downarrow$ , but across space  $\uparrow$
  - Removing wedges  $\rightarrow$  earnings gap  $\downarrow$  both among workers and across space
- Studies the consequences of selective immigration policies on these outcomes
  - **Earnings gap across space** ↓ independent of who enter the country

Literature



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- ii. No significant change in earnings across cities only for immigrants from low-income countries
  - **High-Income Countries**: doubling the city-size ⇒ hourly earnings +3.9% (Fact 2
- iii. Natives and immigrants from high-income countries work more in cognitive jobs, especially in big cities
  - Natives: doubling the city-size  $\implies$  share of workers in cognitive jobs +1p
  - High-Income Countries: doubling the city-size  $\implies$  share of workers in cognitive jobs +1.5pp
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#### From the Data to the Model



#### A spatial equilibrium model to:

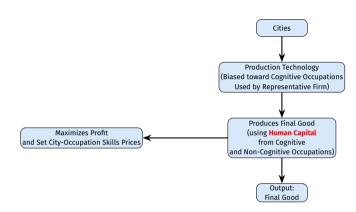
- Quantify the factors shaping workers' occupational allocation across space
- Study how they influence the immigrant-native earnings gap and spatial earnings inequality
- Study the consequences of inflows of new immigrants on earnings inequality

#### ■ The model has three building blocks:

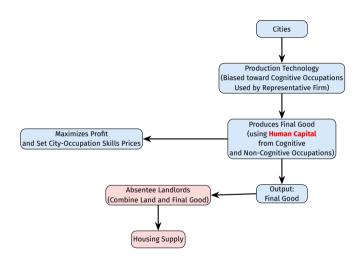
- Workers' heterogeneity in skills and tastes for where to work and live (Schoellman (2012), Lagakos et al. (2018), Albert & Monras (2022))
- Local labor market distortions (Hsieh et al. (2019), Birinci et al. (2024))
- Differences in technology across cities (Atalay et al. (2023), Eeckhout et al. (2024), Giannone (2023))

The Model

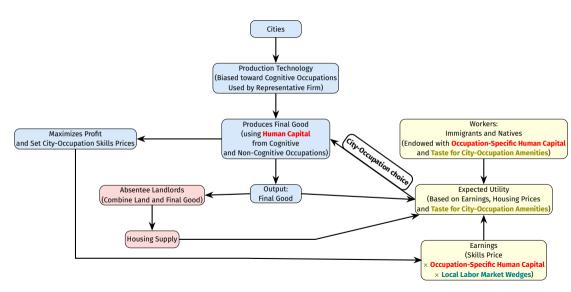












# Workers Occupational Allocation across Space



lacksquare A worker's with characteristics g chooses a city-occupation pair jo based on maximum expected utility

lacksquare The share of workers with characteristics g choosing a city-occupation pair jo is given by

$$\pi_{jog} = \frac{\gamma p_{j}^{-\alpha} \, r_{jo} \mathbf{S_{og}} \tau_{jog} \, \mathbf{Z_{jog}}}{\sum_{j' \in \mathcal{J}} \sum_{o' \in \mathcal{O}} \gamma p_{j'}^{-\alpha} \, \underbrace{r_{j'o'} \mathbf{S}_{o'g} \tau_{j'o'g}}_{\mathbf{W}_{j'o'g}} \mathbf{Z}_{j'o'g}} \mathbf{Z}_{j'o'g}}$$



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Environment Model Identification

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# **Counterfactual Analysis**

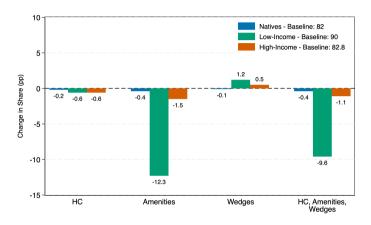
## The Model as a Laboratory



- Quantification: study how human capital, amenities, and wedges affect:
  - Workers' allocations
  - The earnings gap b/w natives and immigrants  $\overline{w}_{Workers}^{Gap}$
  - The earnings gap b/w big and small cities  $\overline{w}_{\text{Cities}}^{\text{Gap}}$
- Counterfacutals: for all immigrants
  - Keeping fixed the other parameters, remove:
    - i. Differences in human capital with natives
    - ii. Differences in amenities with natives
    - iii. Wedges on earnings
  - Remove together:
    - iv. Differences in human capital and amenities with natives, and wedges

## Workers' Reallocation across Space



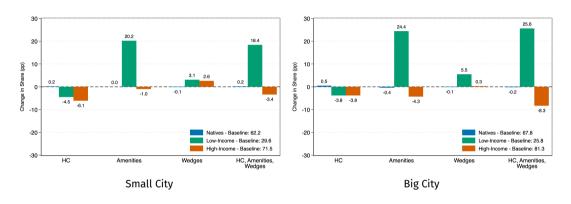


- Human capital & Amenities: big-to-small cities reallocation, larger for all immigrants
- **Wedges**: immigrants small-to-big cities reallocation, larger for low-income immigrants



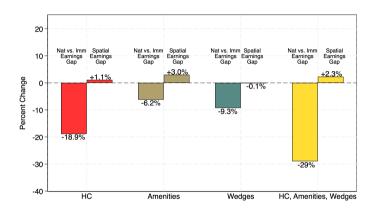
## Workers' Reallocation into Cognitive Occupations: Small and Big Cities





- Human capital: immigrants in cognitive occupations ↓ in both cities
- Amenities: immigrants from low-income countries in cognitive occupations ↑ in both cities
- Wedges: immigrants in cognitive occupations ↑ in both cities

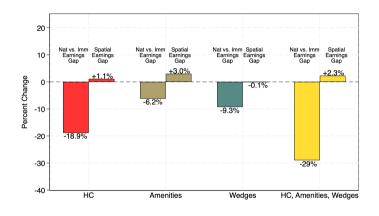




- Human capital: nat-imm earnings gap -18.9% vs spatial earnings gap +1.1%
- Amenities: nat-imm earnings gap -6.2% vs spatial earnings gap +3%
- Wedges: nat-imm earnings gap -9.3% vs spatial earnings gap -0.1%

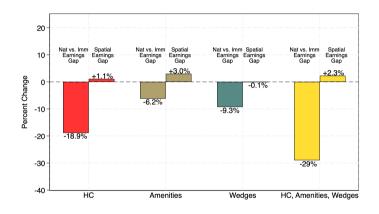






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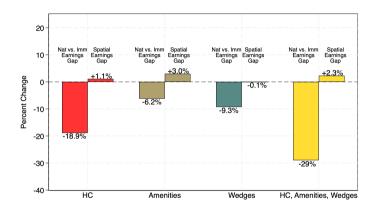




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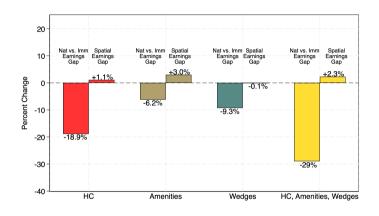




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Inequality trade-off

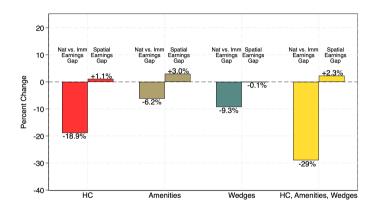




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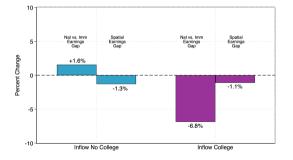


# **Policy Exercises**

## The Earnings Gaps: Selective Immigration Policy



- GE responses after an inflow of immigrants (overall employment +1pp):
  - Policy 1: inflow of immigrants with no college education
  - Policy 2: inflow of immigrants with college education



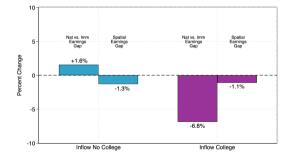
Occ allocations Competition vs. Skills Effect

- Inflow of immigrants with no college education:
  - Nat-imm earnings gap **+1.6%** vs spatial earnings gap **-1.3%**
- Inflow of immigrants with college education:
  - Nat-imm earnings gap -6.8% vs spatial earnings gap -1.1%

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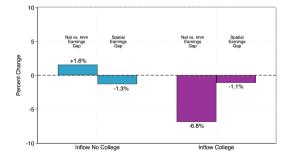
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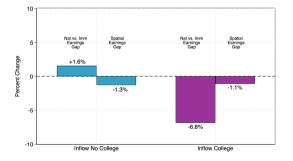
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Spatial Earnings Inequality↓

### Conclusion



- I study the drivers of workers' occupational allocation across space and their impact on immigrant-native earnings gap
- **Empirical evidence:** 
  - i. The earnings gap between immigrants and natives is larger in big cities:
    - Country of origin and occupational sorting across space are both relevant factors
- Spatial GE framework with occupational choices:
  - i. No immigrant-native differences in human capital or amenities → Earnings inequality trade-off

     Immigrant-natives earnings gap ↓, but big-small city earnings gap ↑
  - ii. No origin-specific local labor market wedges → No earnings inequality trade-off
    - Improved allocation of <u>all</u> workers into occupations across space
- Immigration policy based on education:
  - Immigrants helps to reduce earnings inequality across space regardless of their educational background

# Thank you!

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#### Contribution to the Literature

- Immigration and inequality: Card (2009), Peri (2016), Gould (2019), Advani et al. (2022), Dustmann et al. (2023), Amior and Stuhler (2023), Lebow (2024) New fact: spatial distribution of occupational choices differ by origins
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   New fact: spatial distribution of occupational choices differ by origins
- Structural models to study economic outcomes related to immigration: Peri and Sparber (2009), Ottaviano and Peri (2012), Llull (2018), Lessem (2018), Burstein et al. (2020), Piyapromdee (2021), Albert et al. (2022), Adda et al. (2023)
  Rich heterogeneity in spatial GE to study inequality outcomes
- Misallocation of production factors: Restuccia and Rogerson (2008), Hsieh and Klenow (2009), Gopinath et al. (2017), Bryan and Morten (2019), Hsieh et al. (2019), Guner and Ruggieri (2023), Birinci et al. (2024)
  Introduce origin-specific local labor market distortions



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#### Data

- 2010 American Community Survey (ACS) sample from IPUMS:
  - Immigrants: foreign-born workers, first-generation
  - Hourly earnings
  - US cities: Metropolitan Statistical Areas (MSA)
  - Sample: male workers, 18-64 y.o., employed and work for wages

#### O\*NET:

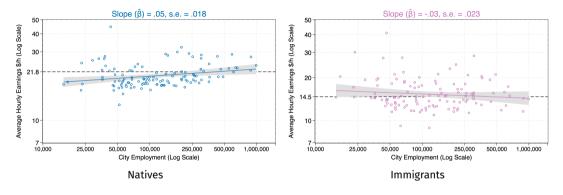
- Tasks intensity as in Acemoglu & Autor (2011)

#### ■ World Bank:

- Countries GDP per capita 2017 USD
  - Low-income  $\rightarrow$  GDP pc < \$30,000
  - **High-income**  $\rightarrow$  GDP pc  $\geq$  \$30,000



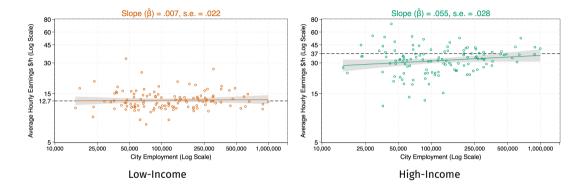
### The Earnings Gap b/w Immigrants and Natives is Larger in Big Cities



- Natives: doubling the city size → hourly earnings +3.6%
- Immigrants: doubling the city size  $\rightarrow$  hourly earnings  $\approx$  constant

```
Robustness 1 Male CP Robustness 1 Male CP Robustness 1 Male CP Robustness 1 Male Conditional Robustness 1 Male Conditional CP Robustness Female 1 Robustness Female 1 Robustness Female 1 CP Robustness 1 Female Conditional Robustness 2 Female 2 Female Conditional Robustness 2 Female 2 Female
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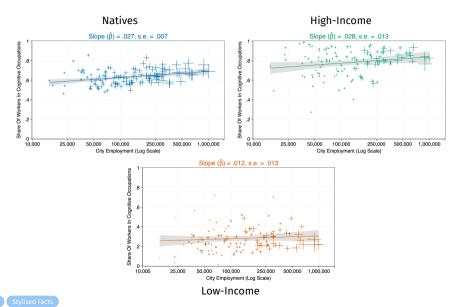
### No City-Size Earnings Premia only for Immigrants from Low-Income Countries



**High-Income**: doubling the city size  $\rightarrow$  hourly earnings +3.9%

Robustness 2 Male Robustness 2 Male CP Robustness 2 Male Conditional Robustness 2 Male Conditional CP Robustness 2 Female CP Robustness 2 Female COnditional CP Table Natives vs Low-High Income Stylised Facts

### High-Income Countries Workers Work More in Cognitive Jobs, Especially in Large Cities



#### Robustness Checks Fact 1

Econometric model:  $\ln w_i = \alpha + \beta \ln \mathrm{Employment}_{j(i)} + \mathsf{X}_i + \varepsilon_i$ 

	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Immigrants		
Landle Employment	-0.049	-0.021	-0.024	-0.025	-0.014
Log City Employment	(0.021)	(0.011)	(0.012)	(0.014)	(0.012)
Constant	3.000	2.360	1.825	0.987	2.990
Constant	(0.256)	(0.136)	(0.160)	(0.198)	(0.195)
N. Obs	56,999	56,999	56,999	56,999	56,999
Adj.R2	0.00	0.27	0.28	0.23	0.41
			Natives		
Log City Employment	0.068	0.039	0.046	0.049	0.042
Log City Employment	(0.013)	(800.0)	(800.0)	(800.0)	(0.007)
Constant	1.950	1.705	0.639	-0.646	1.720
Constant	(0.155)	(0.095)	(0.102)	(0.105)	(0.096)
N. Obs	562,577	562,577	562,577	562,577	562,577
Adj.R2	0.01	0.23	0.35	0.34	0.45
Years of School FE	×	/	/	×	/
Linear Years of School	×	×	×	/	×
Experience FE	×	×	/	×	/
Cubic Experience	×	×	×	/	×
Occupation FE	×	×	×	×	✓



# Robustness Checks Fact 1 City Prices

	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Immigrants		
Log City Employment	-0.152	-0.126	-0.128	-0.130	-0.115
Log City Employment	(0.052)	(0.051)	(0.051)	(0.055)	(0.043)
Constant	-2.325	-2.922	-3.697	-4.287	-2.577
Constant	(0.627)	(0.621)	(0.653)	(0.688)	(0.559)
N. Obs	56,999	56,999	56,999	56,999	56,999
Adj.R2	0.03	0.25	0.26	0.21	0.4
			Natives		
Log City Employment	-0.052	-0.079	-0.072	-0.069	-0.073
Log City Employment	(0.026)	(0.029)	(0.026)	(0.026)	(0.024)
Constant	-3.057	-3.332	-4.429	-5.572	-3.418
Constant	(0.306)	(0.334)	(0.295)	(0.301)	(0.270)
N. Obs	562,577	562,577	562,577	562,577	562,577
Adj.R2	0.01	0.20	0.32	0.31	0.42
Years of School FE	×	/	/	×	/
Linear Years of School	×	×	×	/	×
Experience FE	×	×	/	×	/
Cubic Experience	×	×	×	/	×
Occupation FE	×	×	×	×	✓

# Robustness Checks Fact 1: Conditional Regressions

	No College Education	College Education	O-14 Experience	15-29 Experience	30+ Experience
	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Immigrants		
Log City Employment	-0.026 (0.014)	-0.030 (0.024)	-0.015 (0.013)	-0.031 (0.015)	-0.026 (0.016)
Constant	2.302 (0.176)	3.333 (0.310)	2.151 (0.168)	2.567 (0.189)	2.612 (0.195)
N. Obs	38,747	18,252	6,181	30,139	20,679
Adj.R2	0.03	0.01	0.36	0.23	0.12
			Natives		
Log City Employment	0.031 (0.007)	0.073 (0.014)	0.054 (0.012)	0.058 (0.012)	0.058 (0.010)
Constant	1.777 (0.090)	1.840 (0.170)	1.500 (0.143)	1.852 (0.144)	1.950 (0.124)
N. Obs	210,105	352,472	183,107	221,225	158,245
Adj.R2	0.13	0.08	0.17	0.16	0.12
College FE	×	×	1	1	/
Experience FE	✓	✓	×	×	×

### Robustness Checks Fact 1: Conditional Regressions City Prices

	No College	College	0-14	15-29	30+
	Education	Education	Experience	Experience	Experience
	Log Hourly Earnings				
	(1)	(2)	(3)	(4)	(5)
			Immigrants		
Log City Employment	-0.137	-0.116	-0.133	-0.135	-0.124
	(0.049)	(0.059)	(0.05)	(0.051)	(0.052)
Constant	-2.911	-2.219	-2.966	-2.732	-2.802
	(0.593)	(0.726)	(0.609)	(0.621)	(0.633)
N. Obs	38,747	18,252	6,181	30,139	20,679
Adj.R2	0.06	0.03	0.34	0.23	0.12
			Natives		
Log City Employment	-0.087	-0.047	-0.073	-0.056	-0.055
	(0.026)	(0.024)	(0.026)	(0.024)	(0.025)
Constant	-3.246	-3.204	-3.414	−3.199	-3.112
	(0.313)	(0.285)	(0.307)	(0.281)	(0.291)
N. Obs	210,105	352,472	183,107	221,225	158,245
Adj.R2	0.14	0.09	0.15	0.14	0.10
College FE	×	×	У	У	./
Experience FE	.⁄	.⁄	Х	Х	Х

#### Robustness Checks Fact 1: Female Workers

	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Immigrants		
Log City Employment	-0.015	-0.003	-0.004	0.000	-0.007
Log City Employment	(0.018)	(0.012)	(0.012)	(0.011)	(0.012)
Constant	2.363	1.941	1.689	0.884	2.861
Constant	(0.222)	(0.149)	(0.186)	(0.169)	(0.263)
N. Obs	40,794	40,794	40,794	40,794	40,794
Adj.R2	0.00	0.22	0.22	0.19	0.38
			Natives		
Log City Employment	0.073	0.045	0.050	0.051	0.044
Log City Employment	(0.017)	(0.011)	(0.013)	(0.013)	(0.012)
Constant	1.670	1.438	0.587	-0.614	1.786
Constant	(0.210)	(0.138)	(0.164)	(0.165)	(0.158)
N. Obs	479,097	479,097	479.097	479,097	479,097
Adj.R2	0.01	0.21	0.29	0.28	0.42
Years of School FE	Х	/	/	×	/
Linear Years of School	×	×	×	/	X
Experience FE	×	×	/	×	✓
Cubic Experience	×	×	×	/	X
Occupation FE	×	×	×	×	✓

# Robustness Checks Fact 1: Female Workers City Prices

	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Immigrants		
Landle Franks	-0.121	-0.110	-0.110	-0.106	-0.109
Log City Employment	(0.044)	(0.045)	(0.046)	(0.049)	(0.042)
Constant	-2.978	-3.369	-3.665	-4.466	-2.523
Constant	(0.533)	(0.555)	(0.585)	(0.559)	(0.586)
N. Obs	40,794	40,794	40,794	40,794	40,794
Adj.R2	0.02	0.21	0.21	0.17	0.36
			Natives		
Log City Employment	-0.053	-0.078	-0.072	-0.072	-0.077
Log City Employment	(0.024)	(0.029)	(0.026)	(0.026)	(0.025)
Constant	-3.286	-3.547	-4.435	-5.491	-3.322
Constant	(0.292)	(0.340)	(0.297)	(0.308)	(0.287)
N. Obs	479,097	479,097	479,097	479,097	479,097
Adj.R2	0.00	0.17	0.26	0.25	0.39
Years of School FE	×	/	/	×	/
Linear Years of School	×	×	×	/	X
Experience FE	×	×	/	×	✓
Cubic Experience	×	×	×	/	X
Occupation FE	×	×	×	×	/

### Robustness Checks Fact 1: Female Workers Conditional Regressions

	No College	College	O-14	15-29	30+
	Education	Education	Experience	Experience	Experience
	Log Hourly Earnings				
	(1)	(2)	(3)	(4)	(5)
			Immigrants		
Log City Employment	-0.020	0.025	0.003	0.003	-0.016
	(0.017)	(0.018)	(0.018)	(0.017)	(0.016)
Constant	2.109	2.285	1.819	1.939	2.261
	(0.202)	(0.252)	(0.229)	(0.203)	(0.201)
N. Obs	26,646	14,148	2,835	20,619	17,340
Adj.R2	0.01	0.00	0.24	0.17	0.13
			Natives		
Log City Employment	0.040	0.074	0.059	0.067	0.060
	(0.010)	(0.020)	(0.016)	(0.016)	(0.015)
Constant	O1.533	01.675	01.296	01.508	01.668
	(O.124)	(0.239)	(0.193)	(0.202)	(0.185)
N. Obs	161,996	317,101	162,052	179,563	137,482
Adj.R2	0.08	0.04	0.17	0.14	0.11
College FE	×	×	✓	У	./
Experience FE	./	./	×	Х	Х

### Robustness Checks Fact 1: Female Workers Conditional Regressions City Prices

	No College Education	College Education	O-14 Experience	15-29 Experience	30+ Experience
	Log Hourly Earnings	Log Hourly Earnings	Log Hourly Earnings	Log Hourly Earnings	Log Hourly Earnings
	(1)	(2)	(3)	(4)	(5)
			Immigrants		
Log City Employment	-0.131	-0.070	-0.119	-0.103	-0.119
Log City Employment	(0.044)	(0.049)	(0.057)	(0.044)	(0.045)
Constant	-3.145	-3.191	-3.297	-3.386	-3.134
	(0.533)	(0.575)	(0.705)	(0.532)	(0.547)
N. Obs	26,646	14,148	2,835	20,619	17,340
Adj.R2	0.04	0.01	0.23	0.17	0.14
			Natives		
Log City Francis mont	-0.08	-0.053	-0.076	-0.052	-0.058
Log City Employment	(0.027)	(0.024)	(0.028)	(0.023)	(0.023)
Constant	-3.488	-3.294	-3.538	-3.511	-3.357
Log City Employment Constant	(0.319)	(0.286)	(0.339)	(0.271)	(0.279)
N. Obs	161,996	317,101	162,052	179,563	137,482
Adj.R2	0.09	0.04	0.14	0.12	0.09
College FE	×	Х	1	/	/
Experience FE	✓	✓	×	×	×

### Robustness Checks Fact 2

	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Low-Income		
Law Esseles see at	-0.039	-0.020	-0.024	-0.025	-0.016
Log Employment	(0.018)	(0.012)	(0.012)	(0.014)	(0.011)
Constant	2.800	2.341	1.803	1.164	2.681
Constant	(0.229)	(0.139)	(0.165)	(0.207)	(0.217)
N. Obs	51,470	51,470	51,470	51,470	51,470
Adj.R2	0.00	0.14	0.23	0.18	0.34
			High-Income		
	0.059	0.052	0.063	0.067	0.048
Log Employment	Earnings (1)         Earnings (2)         Earnings (3)         Earnings (a)           -0.039 (0.018)         -0.020 (0.012)         -0.024 (0.012)         -0.025 (0.012)         (0.014)           2.800 (0.229)         2.341 (0.329)         1.803 (0.165)         1.164 (0.207)         1.164 (0.207)           51,470 0.00         51,470 0.01         51,470 0.23         0.18           High-Income	(0.016)			
Constant	2.564	2.066	1.049	-0.917	2.127
Constant	(0.346)	(0.289)	(0.321)	(0.355)	(0.378)
N. Obs	5,529	5,529	5,529	5,529	5,529
Adj.R2	0.00	0.29	0.24	0.2	0.38
			Natives		
Lea Empleyment	0.068	0.039	0.046	0.049	0.042
Log Employment	(0.013)	(0.008)	(0.008)	(0.008)	(0.007)
Constant	1.950	1.705	0.639	-0.646	1.720
Constant	(0.155)	(0.095)	(0.102)	(0.105)	(0.096)
N. Obs	562,577	562,577	562,577	562,577	562,577
Adj.R2	0.01	0.09	0.35	0.34	0.45
Years of School FE	х	/	1	×	/
Linear Years of School	×	×	×	/	×
Experience FE	×	Х	/	×	/
Cubic Experience	×	Х	×	/	×
Occupation FE	×	×	×	×	✓

# Robustness Checks Fact 2 City Prices

	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Low-Income		
La a Escalar success	-0.143	-0.125	-0.128	-0.129	-0.116
Log Employment	(0.053)	(0.052)	(0.053)	(0.056)	(0.044)
Constant	-2.522	-2.939	-3.797	-4.106	-2.981
Constant	(0.641)	(0.635)	(0.733)	(0.699)	(0.671)
N. Obs	51,470	51,470	51,470	51,470	51,470
Adj.R2	0.03	0.64	0.21	0.16	0.34
			High-Income		
Log Employment	-0.044	-0.050	-0.038	-0.035	-0.048
Log Employment	(0.059)	(0.05)	(0.046)	(0.047)	(0.040)
Constant	-2.773	-3.386	-4.592	-6.366	-3.421
	(0.710)	(0.564)	(0.635)	(0.675)	(0.682)
N. Obs	5,529	5,529	5,529	5,529	5,529
Adj.R2	0.00	0.56	0.23	0.19	0.37
			Natives		
Log Employment	-0.052	-0.079	-0.072	-0.069	-0.073
Log Employment	(0.026)	(0.029)	(0.026)	(0.026)	(0.024)
Constant	-3.057	-3.332	-4.429	-5.572	-3.418
	(0.306)	(0.334)	(0.295)	(0.301)	(0.270)
N. Obs	562,577	562,577	562,577	562,577	562,577
Adj.R2	0.00	0.33	0.32	0.31	0.42
Years of School FE	×	1	1	×	/
Linear Years of School	×	×	×	/	×
Experience FE	×	×	/	×	/
Cubic Experience	×	×	×	/	×
Occupation FE	×	×	×	×	/

### Robustness Checks Fact 2: Conditional Regressions

	No College	College	0-14	15-29	30+
	Education	Education	Experience	Experience	Experience
	Log Hourly Earnings				
	(1)	(2)	(3)	(4)	(5)
			Low-Income		
Log City Employment	-0.023	-0.035	-0.025	-0.030	-0.019
	(0.014)	(0.025)	(0.013)	(0.016)	(0.014)
Constant	O2.251	03.283	O2.277	O2.544	O2.499
	(O.17O)	(0.317)	(O.173)	(O.198)	(O.173)
N. Obs	37,308	14,162	5,568	27,059	18,843
Adj.R2	0.03	0.01	0.3	0.17	0.08
,			High-Income		
Log City Employment	0.030	0.081	0.082	0.054	0.087 (0.037)
Constant	2.274	2.237	1.625	2.111	1.724
	(0.353)	(0.406)	(0.597)	(0.327)	(0.459)
N. Obs	1,439	4,090	613	3,080	1,836
Adj.R2	0.00	0.03	0.10	0.17	0.17
			Natives		
Log City Employment	0.031	0.073	0.054	0.058	0.058
	(0.007)	(0.014)	(0.012)	(0.012)	(0.01)
Constant	1.777	1.840	1.500	1.852	1.950
	(0.090)	(0.170)	(0.143)	(0.144)	(0.124)
N. Obs	210,105	352,472	183,107	221,225	158,245
Adj.R2	0.13	0.08	0.17	0.16	0.12
College FE Experience FE	×	×	√ ×	√ ×	√ ×

# Robustness Checks Fact 2: Conditional Regressions City Prices

	No College Education	College Education	0-14 Experience	15-29 Experience	30+ Experience
	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Low-Income		
etc. r	-0.133	-0.117	-0.141	-0.135	-0.117
Log City Employment	(0.050)	(0.065)	(0.056)	(0.054)	(0.051)
Constant	-2.967	-2.288	-2.870	-2.744	-2.921
Constant	(0.603)	(0.771)	(0.683)	(0.652)	(0.621)
N. Obs	37,308	14,162	5,568	27,059	18,843
Adj.R2	0.06	0.03	0.30	0.17	0.09
			High-Income		
Log City Employment	-0.106	-0.009	-0.058	-0.043	-0.009
Log City Employment	(0.068)	(0.041)	(0.043)	(0.046)	(0.057)
Constant	-2.643	-3.321	-3.254	-3.313	-3.739
Constant	(0.849)	(0.514)	(0.557)	(0.529)	(0.685)
N. Obs	1,439	4,090	613	3,080	1,836
Adj.R2	0.02	0.03	0.08	0.17	0.18
			Natives		
Log City Employment	-0.087	-0.047	-0.073	-0.056	-0.055
Log City Employment	(0.026)	(0.024)	(0.026)	(0.024)	(0.025)
Constant	-3.246	-3.204	-3.414	-3.199	0 - 3.112
Constant	(0.313)	(o.285)	(0.307)	(0.281)	(0.291)
N. Obs	210,105	352,472	183,107	221,225	158,245
Adj.R2	0.14	0.09	0.15	0.14	0.1
College FE	×	×	/	/	/
Experience FE	✓	✓	×	×	×

#### Robustness Checks Fact 2: Female Workers

	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Low-Income		
Log Employment	-0.009	0.001	-0.001	0.003	-0.007
Log Employment	(0.017)	(0.012)	(0.012)	(0.011)	(0.012)
Constant	2.253	1.890	1.644	0.853	2.577
Constant	(0.214)	(0.148)	(0.190)	(0.169)	(0.312)
N. Obs	37,531	37,531	37,531	37,531	37,531
Adj.R2	0.00	0.15	0.20	0.17	0.35
			High-Income		
Lag Employment	0.053	0.018	0.027	0.028	0.021
Log Employment	(0.032)	(0.027)	(0.028)	(0.029)	(0.025)
Constant	2.040	1.925	0.556	-0.080	1.496
Constant	(0.406)	(0.343)	(0.543)	(0.534)	(0.665)
N. Obs	3,263	3,263	3,263	3,263	3,263
Adj.R2	0.00	0.34	0.22	0.19	0.40
			Natives		
Lag Employment	0.073	0.045	0.050	0.051	0.044
Log Employment	(0.017)	(0.011)	(0.013)	(0.013)	(0.012)
Constant	1.670	1.438	0.587	-0.614	1.786
Constant	(0.21)	(0.138)	(0.164)	(0.165)	(0.158)
N. Obs	479,097	479,097	479,097	479,097	479,097
Adj.R2	0.01	0.14	0.29	0.28	0.42
Years of School FE	Х	/	/	х	/
Linear Years of School	×	×	×	/	×
Experience FE	×	Х	/	×	/
Cubic Experience	×	Х	×	/	×
Occupation FE	X	Х	×	×	/

# Robustness Checks Fact 2: Female Workers City Prices

	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Low-Income		
Log Employment	-0.114	-0.105	-0.106	-0.102	-0.108
Log Employment	(0.044)	(0.046)	(0.046)	(0.049)	(0.043)
Constant	-3.11	-3.439	-3.727	-4.509	-2.893
	(0.536)	(o.558)	(0.589)	(0.565)	(0.594)
N. Obs	37,531	37,531	37,531	37,531	37,531
Adj.R2	0.02	0.56	0.19	0.15	0.33
			High-Income		
Log Employment	-0.065	-0.096	-0.086	-0.087	-0.085
Log Employment	(0.055)	(0.048)	(0.044)	(0.047)	(0.034)
Constant	-3.116	-3.345	-4.507	-5.364	-3.536
	(0.666)	(0.577)	(0.694)	(0.594)	(0.65)
N. Obs	3,263	3,263	3,263	3,263	3,263
Adj.R2	0.01	0.58	0.21	0.18	0.40
			Natives		
Log Employment	-0.053	-0.078	-0.072	-0.072	-0.077
Log Employment	(0.024)	(0.029)	(0.026)	(0.026)	(0.025)
Constant	-3.286	-3.547	-4.435	-5.491	-3.322
	(0.292)	(0.340)	(0.297)	(0.308)	(0.287)
N. Obs	479,097	479,097	479,097	479,097	479,097
Adj.R2	0.00	0.34	0.26	0.25	0.39
Years of School FE	х	/	1	Х	/
Linear Years of School	×	×	×	/	X
Experience FE	×	×	/	×	/
Cubic Experience	×	×	×	/	X
Occupation FE	×	×	×	×	/

### Robustness Checks Fact 2: Female Workers Conditional Regressions

	No College Education	College Education	0-14 Experience	15-29 Experience	30+ Experience
	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Low-Income		
etc. r	-0.016	0.031	0.001	0.004	-0.009
Log City Employment	(0.016)	(0.018)	(0.020)	(0.016)	(0.016)
Constant	2.048	2.12	1.826	1.917	2.160
Constant	(0.201)	(0.247)	(0.252)	(0.194)	(0.199)
N. Obs	25,450	12,081	2,520	18,995	16,016
Adj.R2	0.01	00	0.2	0.15	0.12
			High-Income		
Log City Employment	0.019	0.057	0.000	0.107	-0.023
Log City Employment	(0.030)	(0.045)	(0.055)	(0.04)	(0.042)
Constant	2.076	2.213	2.318	1.072	2.634
Constant	(0.406)	(0.572)	(0.719)	(0.502)	(0.536)
N. Obs	1,196	2,067	315	1,624	1,324
Adj.R2	0.00	0.01	0.13	0.13	0.13
			Natives		
Log City Employment	0.040	0.074	0.059	0.067	0.060
Log City Employment	(0.010)	(0.020)	(0.016)	(0.016)	(0.015)
Constant	1.533	1.675	1.296	1.508	1.668
Constant	(0.124)	(0.239)	(0.193)	(0.202)	(0.185)
N. Obs	161,996	317,101	162,052	179,563	137,482
Adj.R2	0.08	0.04	0.17	0.14	0.11
College FE	×	×	/	/	1
Experience FE	✓	✓	×	×	×

### Robustness Checks Fact 2: Female Workers Conditional Regressions City Prices

	No College Education	College Education	0-14 Experience	15-29 Experience	30+ Experience
	Log Hourly Earnings (1)	Log Hourly Earnings (2)	Log Hourly Earnings (3)	Log Hourly Earnings (4)	Log Hourly Earnings (5)
			Low-Income		
c'e . r	-0.126	-0.061	-0.119	-0.101	-0.110
Log City Employment	(0.044)	(0.050)	(0.061)	(0.045)	(0.044)
Constant	-3.222	-3.386	-3.309	-3.417	-3.270
Constant	(0.542)	(0.576)	(0.746)	(0.546)	(0.540)
N. Obs	25,450	12,081	2,520	18,995	16,016
Adj.R2	0.04	0.01	0.20	0.15	0.12
			High-Income		
etc	-0.120	-0.045	-0.136	-0.004	-0.142
Log City Employment	(0.055)	(0.051)	(0.073)	(0.053)	(0.056)
	-2.880	-3.204	-2.675	-4.191	-2.522
Constant	(0.670)	(0.634)	(0.912)	(0.649)	(0.681)
N. Obs	1,196	2,067	315	1,624	1,324
Adj.R2	0.03	0.00	0.15	0.11	0.17
			Natives		
Law City Francis	-0.080	-0.053	-0.076	-0.052	-0.058
Log City Employment	(0.027)	(0.024)	(0.028)	(0.023)	(0.023)
Constant	-3.488	-3.294	-3.538	-3.511	-3.357
Constant	(0.319)	(0.286)	(0.339)	(0.271)	(0.279)
N. Obs	161,996	317,101	162,052	179,563	137,482
Adj.R2	0.09	0.04	0.14	0.12	0.09
College FE	×	×	/	/	/
Experience FE	✓	✓	×	×	×

# Hourly Earnings: Big vs Small Cities

	Small City (Pop. < 500,000)	Big City (Pop. ≥ 500,000)	City-Size Gap
Natives	21.0	23.8	+2.8
High-Income	33.2	39.6	+6.4
Low-Income	13.3	11.9	-1.4



#### **Workers Distributions across Cities and Occupations**

		Small City (Pop. < 500,000 )	Big City (Pop. ≥ 500,000 )	Δ
Natives	% Cognitive	63.9	68.8	4.9
	% Total	17.7	82.3	64.6
High-Income	% Cognitive	71.6	80.4	8.9
	% Total	19.3	80.7	61.3
	% Cognitive	27.5	24.7	-2.8
Low-Income	% Total	10.7	89.3	78.7

- Workers from high-income countries work more in cognitive jobs in big cities
- Workers from low-income countries are more likely to live in big cities relative to all other workers



#### **Environment**

#### Static economy: cities (local labor markets) and agents (workers)

#### Cities, production and housing:

- j ∈ {1, ..., J} cities
- Firm in city j produces  $Y_i$  with CES technology using human capital in two occupations  $o \in \{M, D\}$
- City-specific productivity bias  $\theta_i$  in cognitive occupations I
- Absentee landlords own land  $T_i$  and produce housing  $H_i$

#### Workers:

- Continuum of workers  $i \in [0, 1]$
- Each worker i is endowed with human capital  $\mathbf{s} = (s_M, s_D)$  and belongs to a group g = (k, e, x)
- Each group has a measure  $\phi_g$  s.t.  $\sum_g \phi_g = \gamma$
- Cobb-Douglas utility function in consumption and housing goods

$$U_{jog} = c_{jog}^{(1-lpha)} h_{jog}^{lpha} extsf{z}_{oldsymbol{jog}} extsf{exp} \{arepsilon_{jog} extsf{z}_{oldsymbol{jog}} extsf{z$$

 $\varepsilon_{io}\sim {\sf Gumbel}({\sf O},{\sf 1})$  i.i.d. taste shock, city-occupation amenities  $z_{ioa}, \alpha$  expenditure share in housing



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  - j ∈ {1, ..., J} cities
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- Cobb-Douglas utility function in consumption and housing goods

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# Firms', Workers', Landlords' Problems, and Choice Equation

- Each firm
  - Sets skills prices  $r_{io}$  to max profits and min costs Firm problem
- **A worker**  $i \in q$ 
  - Earns:  $w_{jog} = r_{jo} \mathbf{s_{og}} \tau_{\mathbf{jog}}$ 
    - $au_{
      m jog}$  is a group-specific local labor market wedge
  - Given their city-occupation choice, max utility subject to her budget constraint (earnings
  - The share of workers from group *g* choosing a city *j* and an occupation *o* is:

$$\pi_{jog} = \frac{\gamma p_{j}^{-\alpha} \overbrace{r_{jo} \mathbf{Sog} r_{jog}}^{w_{jog}} \mathbf{z}_{jog}}{\sum_{j' \in \mathcal{J}} \sum_{o' \in \mathcal{O}} \gamma p_{j'}^{-\alpha} \underbrace{r_{j'o'} \mathbf{S}_{o'g} \tau_{j'o'g}}^{w_{jo'g}} \mathbf{z}_{j'o'g}^{z_{j'o'}g}}$$

- Absentee landlords
  - Housing supply is governed by:  $p_j = \left(\frac{H_j}{T_j}\right)^{\frac{C_j}{C_j}}$ ,  $H_j$  is the housing demand,  $T_j$  is land,  $\zeta_j$  is housing supply elasticity the supply of the

# Firms', Workers', Landlords' Problems, and Choice Equation

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- Absentee landlords
  - Housing supply is governed by:  $p_j = \left(\frac{H_j}{T_j}\right)^{\frac{1}{\zeta_j}}$ ,  $H_j$  is the housing demand,  $T_j$  is land,  $\zeta_j$  is housing supply elasticity Housing supply
  - Spatial Eq. Allocation Equation

#### The Problem of the Firm

A firm in city *j* solves:

$$\max Y_j = \left[M_j^{\frac{\sigma-1}{\sigma}} + (\theta_j D_j)^{\frac{\sigma-1}{\sigma}}\right]^{\frac{\sigma}{\sigma-1}} - r_{jD}D_j - r_{jM}M_j$$

where:

- $\sigma$  is the elasticity of substitution between the two inputs
- $r_{io}$  is the city-occupation-specific skills price
- The city-occupation-specific skills price ratio is:

$$\frac{r_{jD}}{r_{jM}} = \left(\frac{D_j}{M_j}\right)^{-\frac{1}{\sigma}} \theta_j^{\left(1 - \frac{1}{\sigma}\right)}$$

#### The Problem of the Worker and Demands for Goods

 $\blacksquare$  Given their city-occupation choice, a worker *i* from group *g* solves:

$$egin{array}{ll} \max \limits_{c_{jog},h_{jog}} & U_{jog} = c_{jog}^{(1-lpha)} h_{jog}^{lpha} \mathbf{z_{jog}} \mathsf{exp}\{arepsilon_{jo}\} \ & \mathrm{s.t.} & c_{jog} + p_{j} h_{jog} \leq w_{jog} \end{array}$$

where

- c consumption good, h housing good,  $\alpha$  expenditure share in the housing good
- Demands for goods are:

$$c_{jog}^{\star} = (1 - \alpha) w_{jog}$$
 $h_{jog}^{\star} = \alpha \frac{w_{jog}}{p_{j}}$ 

## Indirect Utility and Choice Equation

where  $\gamma = (1 - \alpha)^{(1-\alpha)} \alpha^{\alpha}$ 

Indirect utility from living in city j and working in occupation o is:

$$V_{jog} = \gamma p_j^{-\alpha} w_{jog} \mathbf{z_{jog}} \exp{\{\varepsilon_{jo}\}}$$

**The share of workers from group** g choosing a city j and an occupation o is:

$$\begin{split} \pi_{jog} &= \frac{\gamma p_{j}^{-\alpha} \mathbf{w}_{jog} \mathbf{z}_{jog}}{\sum_{j' \in \mathcal{J}} \sum_{o' \in \mathcal{O}} \gamma p_{j'}^{-\alpha} \mathbf{w}_{j'o'g} \mathbf{z}_{j'o'g}} \\ &= \frac{\gamma p_{j}^{-\alpha} \mathbf{r}_{jo} \mathbf{Sog} \tau_{jog} \mathbf{z}_{jog}}{\sum_{j' \in \mathcal{J}} \sum_{o' \in \mathcal{O}} \gamma p_{j'}^{-\alpha} \mathbf{r}_{j'o'} \mathbf{s}_{o'g'} \tau_{j'o'g'} \mathbf{z}_{j'o'g}} \end{split}$$

### **Endogenous Housing Supply**

■ The production function for housing is given by:

$$H_j = f(Y_j, T_j) = \omega_j Y_j^{\iota_j} T_j^{1-\iota_j}$$

where  $\omega_i = \iota_i^{-\iota_j}$  is a constant, and  $(1 - \iota_i)$  is the weight of land in the production of housing.

■ The (absentee) landlord solves:

$$\max_{\mathsf{Y}_j} \; p_j \left( \omega_j \mathsf{Y}_j^{\iota_j} \mathsf{T}_j^{1-\iota_j} \right) - \mathsf{Y}_j$$

Solving FOC and rearranging:

$$Y_j = (p_j \omega_j \iota_j)^{\frac{1}{1-\iota}} T_j$$

Plug FOC into the production function to get the housing supply in a city j:

$$p_j = \left(\frac{H_j}{T_j}\right)^{\frac{1}{\zeta_j}}$$

### Spatial Equilibrium

- A spatial equilibrium is a set of skills prices  $\{r_{jo}^*\}_{j\in\mathcal{J},o\in\mathcal{O}}$ , housing prices  $\{p_j^*\}_{j\in\mathcal{J}}$ , an allocation of workers across locations and occupations  $\{\pi_{joq}^*\}_{j\in\mathcal{J},o\in\mathcal{O}}$ , such that:
  - The share of workers from group g in a city-occupation pair jo is:

$$\pi_{jog}^{\star} = \frac{\gamma p_{j}^{\star - \alpha} r_{jo}^{\star} \mathbf{Sog} \tau_{jog} \mathbf{Z}_{jog}}{\sum_{j' \in \mathcal{J}} \sum_{o' \in \mathcal{O}} \gamma p_{j'}^{\star - \alpha} r_{j'o'}^{\star} \mathbf{S}_{o'g} \tau_{j'o'g} \mathbf{Z}_{j'o'g}}$$

Labor supply satisfies:

$$\mathbf{M}_{j}^{\star} = \sum_{q} \pi_{j\mathrm{M}g}^{\star} \mathbf{S}_{\mathrm{Mg}} \phi_{g}, \quad \mathbf{D}_{j}^{\star} = \sum_{q} \pi_{j\mathrm{D}g}^{\star} \mathbf{S}_{\mathrm{Dg}} \phi_{g}$$

- Labor markets clear for each city-occupation pair, that is  $orall j \in \mathcal{J}$ :

$$r_{j\mathsf{M}}^{\star} = \frac{\left[M_{j}^{\star} \frac{\sigma-1}{\sigma} + (\theta_{j}D_{j}^{\star})^{\frac{\sigma-1}{\sigma}}\right]^{\frac{1}{\sigma-1}}}{M_{i}^{\star} \frac{1}{\sigma}}, \quad r_{j\mathsf{D}}^{\star} = \frac{\left[M_{j}^{\star} \frac{\sigma-1}{\sigma} + (\theta_{j}D_{j}^{\star})^{\frac{\sigma-1}{\sigma}}\right]^{\frac{1}{\sigma-1}}}{D_{i}^{\star} \frac{1}{\sigma}}\theta_{j}^{\left(1 - \frac{1}{\sigma}\right)}$$

- The housing market clear in each city, that is  $\forall j \in \mathcal{J}$ :

$$p_{j}^{\star} = \left[\frac{\alpha}{T_{j}} \sum_{\mathbf{o}} \sum_{\mathbf{g}} \pi_{j\mathbf{o}\mathbf{g}}^{\star} \phi_{\mathbf{g}} r_{j\mathbf{o}}^{\star} \mathbf{Sog} \tau_{j\mathbf{o}\mathbf{g}}\right]^{\frac{1}{\zeta_{j}-1}}$$

## From the Model to the Data: Assumptions and Identification

### Identifying assumptions:

- i. Native workers are not subject to labor market distortions
- ii.  $au_{jog} = au_{jok}$ , i.e. wedges vary only by location, occupation, and origin

#### Other assumptions:

- $\zeta_i$ ,  $T_i$  do not vary across city
- $\phi_g$  is given

#### Dimensionality reduction:

- 2 cities → {Small City, Big City}
- 3 countries of origin → {Natives, Low-Income, High-Income}
- 2 education groups → {No College, College}
- 3 experience groups  $\rightarrow$  {0 14, 15 29, 30+}

#### Parameters:

- 6 externally calibrated Externally calibrated parameters
- 100 calibrated using the MSM Identification and internal calibration



## From the Model to the Data: Internally Calibrated Parameters & Identification

### **Parameters Calibrated Using MSM**

	Description	N. Parameters	Value
$\theta_{i}$	City productivity bias	2	Bias
$S_{og}$	Human capital	36	Human capital
$ au_{jok}$	Wedge on earnings	8	Wedge on earnings
$z_{jog}$	Amenities	54	Amenities

### **Targeted Moments**

Moment	N. Moments
Avg. natives earnings in city <i>j</i> and cognitive occupation	2
Avg. earnings in occupation $o, \forall g, o$	36
Avg. earnings for country of origin $k$ in city $j$ , occupation $o$ , $\forall k \in \{Low, High\}, j, o$	8
Share of workers in group $g$ in city $j$ and occupation $o$	54

Model Fit: Granular HC Model Fit: Granular Earnings Model Fit: Granular Shares Identification

## **Externally Calibrated Parameters**

#### **Parameters From The Literature Or Assumed**

Description	Symbol	Value	Source
Elasticity of substitution	$\sigma$	3	Hsieh et al. (2019)
Housing supply elasticity	$\zeta$	1.54	Saiz (2010)
Share of expenditure in housing	$\alpha$	0.32	Albouy (2008)
Share of group $g$ in the economy	$\phi$		ACS 2010
Small & Big City Land	Т	1	Assumed

# Estimated City Productivity Bias In Cognitive Occupations

	Small City (1)	Big City (2)
Productivity Bias In Cognitive Occupations	1.3	1.5



# **Estimated Human Capital**

Workers Origins	Non-Cognitive Occupation (1)	Cognitive Occupation (2)	Overall (3)
	7.0	15.2	11.1
Natives	(1.3)	(5.6)	(5.8)
High-Income	7.1 (0.9)	22.5 (6.o)	14.8 (8.9)
Low-Income	4.6 (0.7)	11.6 (4.4)	8.1 (4.7)



# **Estimated Wedges on Earnings**

	Small	City	Big City			
Workers Origins	Non-Cognitive	Cognitive	Non-Cognitive	Cognitive		
Workers Origins	Occupation	Occupation	Occupation	Occupation		
	(1)	(2)	(3)	(4)		
High-Income	1.3	1.1	1.2	1.1		
Low-Income	1.2	0.9	1.0	0.7		

### **Estimated Amenities**

	Small	City	Big City			
Workers Origins	Non-Cognitive	Cognitive	Non-Cognitive	Cognitive		
Workers Origins	Occupation	Occupation	Occupation	Occupation		
	(1)	(2)	(3)	(4)		
	Amenities					
Natives	1.0	1.3	3.9	6.4		
Natives	(0.0)	(0.8)	(0.2)	(4.5)		
High-Income	1.0	1.3	3.2	7.1		
mgn-mcome	(0.0)	(1.1)	(1.4)	(7.7)		
Low-Income	1.0	0.5	9.5	4.7		
	(0.0)	(0.4)	(2.2)	(3.6)		

# Model Fit: Earnings

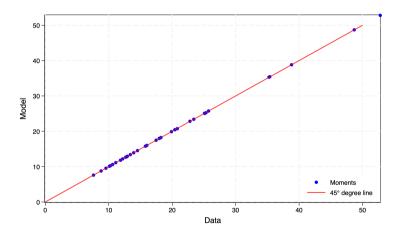
	Small City (Pop. < 500,000)			g City - 500,000)	Δ		
	Data (1)	Model (2)	Data (3)	Model (4)	Data (5)	Model (6)	
Natives	21.0	20.6	23.8	23.6	+2.8	+3.0	
High-Income	33.2	33.3	39.6	40.0	+6.4	+6.7	
Low-Income	13.3	13.7	11.9	12.1	-1.4	-1.6	

## Model Fit: Shares

		Small City (Pop. < 500,000)		Big City (Pop. > 500,000)		Δ	
		Data	Model	Data	Model	Data	Model
		(1)	(2)	(3)	(4)	(5)	(6)
Natives	Cognitive Occ.	63.9	62.2	68.8	67.8	4.9	5.6
Natives	Employment	17.7	18.0	82.3	82.0	64.6	64.1
High Income	Cognitive Occ.	71.6	71.5	80.4	81.3	8.9	9.8
High-Income	Employment	19.3	17.2	80.7	82.8	61.3	65.6
Low-Income	Cognitive Occ.	27.5	29.6	24.7	25.8	-2.8	-3.8
	Employment	10.7	10.0	89.3	90.0	78.7	80.0

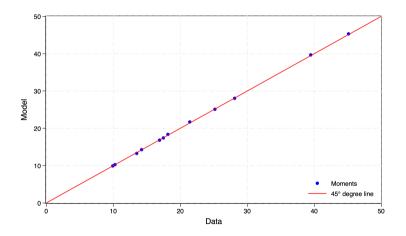


# Model Fit: Granular Human Capital



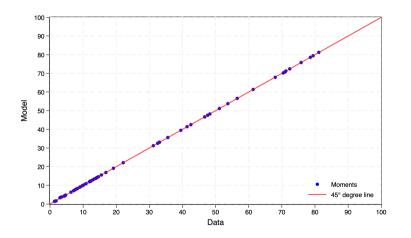


# Model Fit: Granular Earnings





### Model Fit: Granular Shares



### Wage Gaps: Equations

■ The earnings gap between natives and immigrants is:

$$\overline{\mathbf{W}}_{\mathsf{Workers}}^{\mathsf{Gap}} = \frac{\overline{\mathbf{W}}_{\mathsf{US}}}{\overline{\mathbf{W}}_{\mathsf{Imm}}} = \frac{\sum_{j} \sum_{o} \sum_{e} \sum_{x} \pi_{jo\mathsf{USex}} \phi_{\mathsf{USex}} \mathbf{W}_{jo\mathsf{USex}}}{\sum_{j} \sum_{o} \sum_{k \neq \mathsf{US}} \sum_{e} \sum_{x} \pi_{jo\mathsf{kex}} \phi_{\mathsf{kex}} \mathbf{W}_{jo\mathsf{kex}}}$$

■ The earnings gap b/w the big and small city (spatial earnings inequality) is:

$$\overline{\textit{W}}_{\textit{Cities}}^{\textit{Gap}} = \frac{\overline{\textit{W}}_{\textit{Big}}}{\overline{\textit{W}}_{\textit{Small}}} = \frac{\sum_{\textit{o}} \sum_{\textit{k}} \sum_{\textit{e}} \sum_{\textit{x}} \pi_{\textit{Bigokex}} \phi_{\textit{kex}} \textit{W}_{\textit{Bigokex}}}{\sum_{\textit{o}} \sum_{\textit{k}} \sum_{\textit{e}} \sum_{\textit{x}} \pi_{\textit{Smallokex}} \phi_{\textit{kex}} \textit{W}_{\textit{Smallokex}}}$$

## The Earnings Gaps: Human Capital vs Amenities vs Wedges

	Baseline		Co	unterfactuals			
		Same Human Capital As Natives	Same Amenities As Natives	No Wedges On Earnings	Same Amenities As Natives & No Wedges On Earnings	Full	
		(1)	(2)	(3)	(4)	(5)	
Parameters							
$s_{okex} = s_{oUSex}$	-	x	-	-	-	x	
$z_{jokex} = z_{joUSex}$	-	-	x	-	X	X	
$ au_{jok}=$ 1	-	-	-	x	X	Х	
₩ Workers	1	0.811	0.938	0.907	0.813	0.710	
$\overline{W}_{\text{Cities}}^{\text{Gap}}$	1	1.011	1.030	0.999	1.025	1.023	

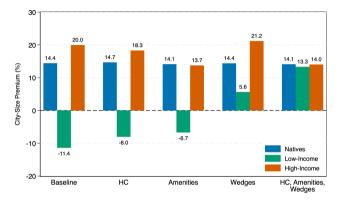
## The Earnings Gaps: Human Capital vs Amenities vs Wedges

	Baseline		Co	unterfactuals		
		Same Human Capital As Natives	Same Amenities As Natives	No Wedges On Earnings	Same Amenities As Natives & No Wedges On Earnings	Full
		(1)	(2)	(3)	(4)	(5)
Parameters						
$s_{okex} = s_{oUSex}$	-	x	-	-	-	Х
$z_{jokex} = z_{joUSex}$	-	-	x	-	X	x
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₩Gap Cities	1	1.011	1.030	0.999	1.025	1.023

## The Earnings Gaps: Human Capital vs Amenities vs Wedges

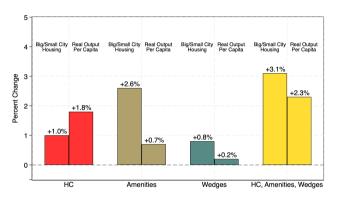
	Baseline		Co	unterfactuals		
		Same Human Capital As Natives	man Capital Amenities		Same Amenities As Natives & No Wedges On Earnings	Full
		(1)	(2)	(3)	(4)	(5)
Parameters						
$s_{okex} = s_{oUSex}$	-	x	-	-	-	Х
$z_{jokex} = z_{joUSex}$	-	-	x	-	X	x
$ au_{jok}=$ 1	-	-	-	X	x	Х
₩ Workers	1	0.811	0.938	0.907	0.813	0.710
₩Gap Cities	1	1.011	1.030	0.999	1.025	1.023

## What Determines the Relationship b/w Earnings and City-Size?



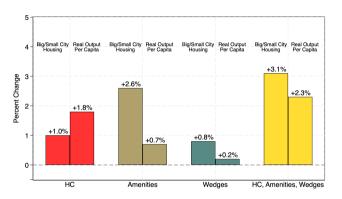
- Human capital & Wedges: more important for immigrants from low-income countries
- Amenities: more important for immigrants from high-income countries





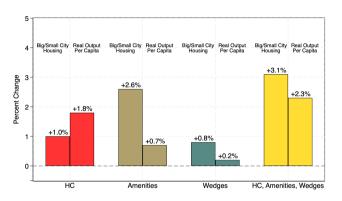
- Human capital: spatial housing prices gap +1.0% vs real output pc +1.8%
- Amenities: spatial housing prices gap +2.6% vs real output pc +0.7%
- Wedges: spatial housing prices gap +0.8% vs real output pc +0.2%
- All:
  - Spatial housing price gap → mostly explained by differences in **amenities**
  - Real output per pc → mostly explained by differences in **human capital**





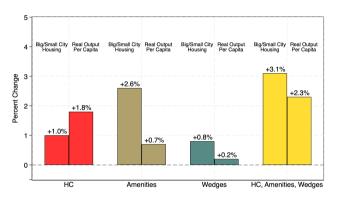
- **Human capital:** spatial housing prices gap **+1.0%** vs real output pc **+1.8%**
- Amenities: spatial housing prices gap +2.6% vs real output pc +0.7%
- Wedges: spatial housing prices gap +0.8% vs real output pc +0.2%
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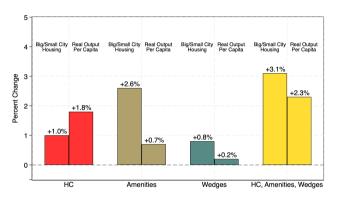
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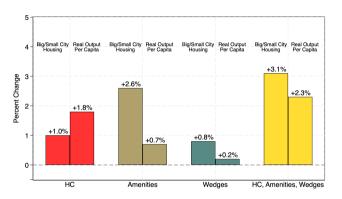
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- All:
  - Spatial housing price gap → mostly explained by differences in amenities
  - Real output per pc → mostly explained by differences in human capital



## Real Output pc & Housing Prices: Human Capital vs Amenities vs Wedges

	Baseline	seline Counterfactuals				
		Human Capital Amenit	Same Amenities As Natives	es On	Same Amenities As Natives & No Wedges On Earnings	Full
		(1)	(2)	(3)	(4)	(5)
Parameters						
$s_{\textit{okex}} = s_{\textit{oUSex}}$	-	x	-	-	-	Х
$z_{jokex} = z_{joUSex}$	-	-	x	-	X	Х
$ au_{jok}=1$	-	-	-	x	x	х
			Housing	g Prices		
Big-Small City Ratio	1	1.010	1.026	1.008	1.034	1.031
			Real Output	Per Capita		
US	1	1.018	1.007	1.002	1.009	1.023

## Real Output pc & Housing Prices: Human Capital vs Amenities vs Wedges

	Baseline	ne Counterfactuals				
		Same Human Capital As Natives	Same Amenities As Natives	No Wedges On Earnings	Same Amenities As Natives & No Wedges On Earnings	Full
		(1)	(2)	(3)	(4)	(5)
Parameters						
$s_{okex} = s_{oUSex}$	-	x	-	-	-	Х
$z_{jokex} = z_{joUSex}$	-	-	x	-	X	Х
$ au_{jok}=1$	-	-	-	x	x	х
			Housing	g Prices		
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## Mechanism: Workers' Reallocation across Cities

	Baseline		Counterfactuals						
		Same Human Capital As Natives	Same Amenities As Natives	No Wedges On Earnings	Same Amenities As Natives & No Wedges On Earnings	Full			
		(1)	(2)	(3)	(4)	(5)			
Parameters									
$s_{okex} = s_{oUSex}$	-	x	-	-	-	х			
$z_{jokex} = z_{joUSex}$	-	-	x	-	X	Х			
$ au_{jok}=$ 1	-	-	-	x	x	Х			
		Share Of Workers In The Big City							
Natives	82.0	-0.2	-0.4	-0.1	-0.5	-0.4			
High-Income	82.8	-0.6	-1.5	0.5	-1.0	-1.1			
Low-Income	90.0	-0.1	-12.3	1.2	-9.5	-9.6			

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	Baseline		Counterfactuals							
		Same Human Capital As Natives	Same Amenities As Natives	No Wedges On Earnings	Same Amenities As Natives & No Wedges On Earnings	Full				
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Parameters										
$\mathbf{s}_{okex} = \mathbf{s}_{oUSex}$	-	x	-	-	-	Х				
$z_{jokex} = z_{joUSex}$	-	-	x	-	X	Х				
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Parameters							
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Low-Income	90.0	-0.1	-12.3	1.2	-9.5	-9.6	

### Mechanism: Competition Effect vs. Skills Effect

	Baseline		Counterfactuals				
			Same Human Capital As Natives	Same Amenities As Natives	No Wedges On Earnings	Same Amenities As Natives & No Wedges On Earnings	Full
			(1)	(2)	(3)	(4)	(5)
Parameters							
$s_{okex} = s_{oUSex}$		-	x	-	-	-	х
$z_{jokex} = z_{joUSex}$		-	-	x	-	X	x
$ au_{jok}=1$		-	-	-	x	x	Х
				S	mall City		
Non-Cognitive	Competition	1	0.989	1.003	1.002	1.007	0.993
Non-cognitive	Skills	1	1.040	0.983	1.005	0.993	1.041
	Competition	1	1.004	0.999	0.999	0.998	1.002
Cognitive	Skills	1	0.999	0.981	1.000	0.981	0.989
					Big City		
N C!+!	Competition	1	0.978	1.018	1.004	1.023	1.008
Non-Cognitive	Skills	1	1.089	1.028	1.003	1.033	1.084
C111	Competition	1	1.006	0.995	0.999	0.994	0.998
Cognitive	Skills	1	1.001	0.990	0.998	0.986	0.992

- Human capital: productivity ↑ in non-cognitive occupation in all cities
- Amenities: productivity ↑ in non-cognitive occupations in the big city
- Wedges: no large changes in productivity/wages in all cities Main result

### Mechanism: Competition Effect vs. Skills Effect

	Baseline		Counterfactuals				
			Same Human Capital As Natives	Same Amenities As Natives	No Wedges On Earnings	Same Amenities As Natives & No Wedges On Earnings	Full
			(1)	(2)	(3)	(4)	(5)
Parameters							
$s_{okex} = s_{oUSex}$		-	x	-	-	-	х
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			Same Human Capital As Natives	Same Amenities As Natives	No Wedges On Earnings	Same Amenities As Natives & No Wedges On Earnings	Full
			(1)	(2)	(3)	(4)	(5)
Parameters							
$s_{okex} = s_{oUSex}$		-	x	-	-	-	х
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# **Amenities Estimates: Immigrants**

	Small	City	Big City		
Education	Non-Cognitive	Cognitive	Non-Cognitive	Cognitive	
Education	Occupation	Occupation	Occupation	Occupation	
	(1)	(2)	(3)	(4)	
No College	1.0	0.4	7.3	2.1	
No College	(0.0)	(0.3)	(4.4)	(0.8)	
Callaga	1.0	1.4	5.4	9.7	
College	(0.0)	(1.0)	(3.0)	(6.3)	



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Education	Non-Cognitive	Cognitive	Non-Cognitive	Cognitive	
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	(1)	(2)	(3)	(4)	
No Collogo	1.0	0.4	7.3	2.1	
No College	(0.0)	(0.3)	(4.4)	(8.0)	
Collogo	1.0	1.4	5.4	9.7	
College	(0.0)	(1.0)	(3.0)	(6.3)	



# **Human Capital Estimates**

Education	Occupation	Low-Income (1)	High-Income (2)	All Immigrants (3)
No College	Non-Cognitive	4.3 (0.5)	6.5 (0.5)	<b>4.3</b> (0.5)
No conege	Cognitive	9.4 (1.1)	13.6 (0.4)	<b>9.9</b> (1.5)
Collogo	Non-Cognitive	5.5 (0.5)	7.3 (1.0)	<b>5.7</b> (0.6)
College	Cognitive	18.8 (1.8)	25.8 (2.5)	<b>20.7</b> (3.7)

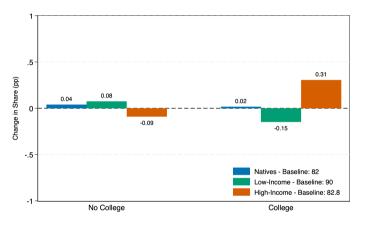


# **Human Capital Estimates**

Education	Occupation	Low-Income (1)	High-Income (2)	All Immigrants (3)
No College	Non-Cognitive	4.3 (0.5)	6.5 (0.5)	<b>4-3</b> (0.5)
No college	Cognitive	9.4 (1.1)	13.6 (0.4)	<b>9.9</b> (1.5)
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College	Cognitive	18.8 (1.8)	25.8 (2.5)	<b>20.7</b> (3.7)



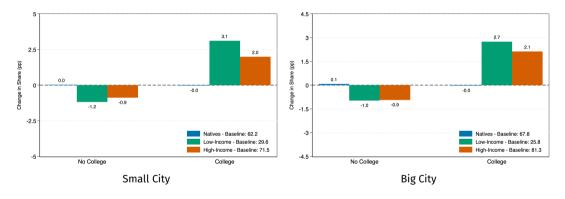
### Policy: Workers' Allocations across Cities



- No college education: Natives and immigrants from low-income countries in the big city ↑
- College education: Natives and immigrants from high-income countries in the big city ↑
- All in all: Immigration attracts natives to big cities



## Policy: Workers' Allocations into the Cognitive Occupation



#### In both cities:

- No college education: Natives in cognitive occupations ↑, while immigrants ↓
- College education: Natives in cognitive occupations 🕽, while immigrants ↑



### Policy: Competition vs. Skills Effects

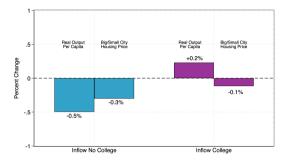
		Baseline	Polici	es
			Inflow	Inflow
			No College	College
			(1)	(2)
			Small	City
Non-Cognitive	Competition	1	0.999	1.001
Non-cognitive	Skills	1	0.996	0.999
Cognitive	Competition	1	1.000	1.000
cognitive	Skills	1	0.999	1.002
			Big Ci	ity
Non-Cognitive	Competition	1	0.997	1.001
Non-cognitive	Skills	1	0.993	0.999
Cognitive	Competition	1	1.001	1.000
Cognitive	Skills	1	0.999	1.003

- **No college education**: in all cities, competition and skills effects larger in non-cognitive occupations
- College education: in all cities and occupations, positive competition effect Policy

### Policy: Competition vs. Skills Effects

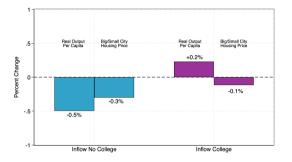
		Baseline	Policies	
			Inflow No College	Inflow College
			(1)	(2)
			Small	City
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Non-cognitive	Skills	1	0.996	0.999
Cognitive	Competition	1	1.000	1.000
Cognitive	Skills	1	0.999	1.002
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Non-Cognitive	Competition	1	0.997	1.001
Non-cognitive	Skills	1	0.993	0.999
	Competition	1	1.001	1.000
Cognitive	Skills	1	0.999	1.003

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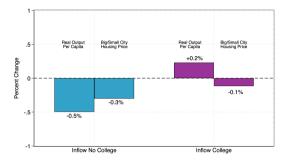
- Inflow of immigrants with no college education:
  - Real output per capita **-0.5%** vs housing prices gap **-0.3%**
- Inflow of immigrants with college education:
  - Real output per capita +0.2% vs housing prices gap -0.1%





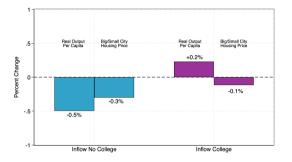
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